					•			
M (	OHT MACT	AN C	ONTRACT	AC C	OFTIACT	<u> 40 (</u>	OFTRACT	
MIN.	HONTHLY	MIN.	MONTHLY	MIH.	HOWTHLY	MIK.	HOHLHTA	į
BOWS	PATHERY	ROUS	PATHENT	ROUS	PATRICIA	FOLS	PAYHENT	ċ
23	\$ 23.00	24	\$ 30.00	29	\$ 34.00	32	8 42.00	,
26	30.00	29	36.00	25	42.00	36	47.00	
29	34.00	>2	42.00	36	49.00			
1.	42.00	36	49.00					
34,	49.70							

≒ additional cop payment = 100-499 €P4 Additional rous shove 36 8 \$3/row - 300+ CPU

CONTRACT AS BOUTHLY NIH. PATRICT sort. \$ 44.90 37.00 44.00 26 31

34

)8 42 additional for payment - 300-499 CFM Additional rows above 42 6 \$3/row - 500+ C-W

AB CONTRACT HONTHLY

PAYNERT

\$ 37.00

64.00 70.00

76.00

HOUS

34

34

70.00

42

CONTRACT AA. AB. AC A AD (EXTENDED); HORE THAN 101 BOUS; HALTIPLE RESCUED (SEE/UNIVERSALS CARBONIC) 305 CARTON FRONT FACINGS.

PATRICAL SCHEDULE: MONTHLY PAYMENT PER STORE IS BASED UPON THE MARKE OF BONS ALLOCATED TO PULLIP MORALS, W.S.A.

AA CONTRACT						AD CONTRACT		
MIH.	HONTHLT	KIW.	MONTHLY	HIH.	HOWTHELY	MEN.	HOMINTA	
1005	PATHOT	ROVS	TAMMAT	101	Ahear	PON	PAYREDIT	
41	3 34.00	45	1,34.00	51	\$ 73.00	34	in all areas	
43	44.00	51	73.00	Enve	apone 31	and 56	in all areas	
71	13.00			F 33	Nov 300	-499 CM	u	

- HINTHON SALES VOLDER OF 300 CARTON FOR VERY.
   IF VOLUME IS LESS THAN 200 CARTON FOR WERE NORE THAN 302 RUST BE CARTON SALES 32 YOUR \$12.

   ALL ROUS 3 CARTONS WIGH.
- . PROPORTIONATE SHARE OF BOYS THAT ARE BOUNCE BEPTS.
  Acca AD IF VOLUME IN 500+ CPM PAYMENT IS 593

CONTRACT AA. AB. AC & AB (COSPACT/DEACT) HONTING PATTERN PER STORE ACCORDING TO PERCENTAGE OF BRELVING INVENTORY ALLOCATED TO PHILIP HORRIS, U.S.A. BRANDS

CONTENCT IN AR AT A AR ATTAMBARDA: 90 to 100 MONTH \$1901# FIRTURE (HIMINAM) 475 CARTON FRONT PACINGS.
PAYIGHT SCHEDULE: NORTHLY PAYIGHT PER STORE IS BASED
UPON THE KANDER OF NOW ALLOCATED

TO PHILIP MORALS, U.S.A.

HIR.

HOUS

34 30 47

AC CONTRACT AS CONTRACT

38 42

BOUS PATHENT

1 70.00

76.00

THENTAS

1 64.00

74.00

Schroule C	233	.161	272	223	253	
CONTRACT AA	\$ 70	\$ 70	# 45	\$	*	
CONTINCT AS		. 78	85			
CONTRACT AC			63			
CONTRACT AD	•			100		
Frach Addition Frachedule N (1			499CPW	\$7/2 500	+ Cah	
	532	767	29X	327	36 \$	

131 # Fach additional I at \$5/2 300-499 CPW 87/2 500+ CPW

DOOR 199 \$ 1.80

500 6 OVER 9,00

3.40 3.40 7.20

NO LESS THAN 300 PEONT C'P 'N FACINGS.
 IT USING GROCERT SKELVIN- "MIN OF 51 OF THE SPACE OR WHAT IS LISTED ABOVE. IS GREATER.

 ROUS MUST BE CONTIGUOUS.

200 - 299 300 - 399 400 - 499

CATEGORY

A HINDRY OF DO BOYS (TOTAL FIXTURE)
A HINDRY OF TO CARTON FRONT FACTORS
OF THE STATE AND THE AT LEAST 5 CARTONS HIGH
ORLESS VALUED BY P. H.

APERICAN

CAPACITY C		EXTRA ROUS	PER STORE
500 & OVER	U 40.00	\$ 3.00/Rev	\$ 100.00
300 - 499	30.00	3.00/Ray	90.00
100 - 299	20.00	3.00/Rov	80.00
0 - 99	10.00	3.00/Row	70.00

- . PAT FOR ANY SHELF EXCEPT THE BOTTOM.
- SAME PAYMENT ON COLDOLA SHELVING.

112

38

4%

34

NOTE - \$200 SONG PAY/ENT (IM-LINE COMMONA); • \$100 AT THE - X.285100 OF PIRS' TOARTER. • \$100 AT THE COCCUSION OF SEVEN FULL QUARTERS.

REGION D 1987 CARTON CONTRACT MONTHLY PAYMENT SCHEDULE

1,

LORILARD

SOFETE A - IDM

LOR, LANKD SHERRICA - INC

LICCETT & HYERS

VOLUME & MOUS 7 MOUS & ROUS 9 ROUS 10 ROUS

4 3.60 7.20

10.80 14.40

18.00

4.00 8.00 12.00

<u>DNS</u>	SCHEDULE 1	SCHEDULE 2	SCHEDULE 3		1000 -		, jen	ज्ञाण, १८५८ इ.स.च्या				1111	CTTYF 2717	195
_	101+	71-100	40-70	i i i i i i i i i i i i i i i i i i i	17.00	\$15,00	\$52,00	\$44.00	Faici Sacir	13.00	\$35,00	132,00	144.00	
15	36	\$30	\$22	i			··· · ·			·		<b>.</b>	******	- [
16	36	30	22	LATRA Kans	VOL. 200-190	200-299 Vol	Vut 300-459	VOL.	EXTEA KON'S	VO: 160- [9]	VOL 200-299	VDI.	. 1001	-
27	39	32	23		200-190	505,533	300-459	500	KUK 5	160-191	200-299	VOI 300-459	500	1
18	42 6	34	27	1		16.25	35.00	47.00	1		16.25	35.60	47 <b>.0</b> 0	- (
19	45	36	29	7		12,50	38.00	50,00	1 2	]	17.50	38.Cu	50,00	ı
20	55	46	30	j 🤋 💮		18,75	41.00	55,00	3	1	1ε.7	41,68	53.00	
21	56	49	32	4	}	20,00	00.00	56.00	1 4	1	20.00	41,00	55,00	
22	57	51	33	5		21.25	47.00	61.00	5	. :	21.25	47.00		1
23	70	61	34	ļ 6		50,50	50.00	65.00	6		22.50	50,65	90.16	
24	73	64	37	/	}	23.75	53,00	M:00	7	}	23,75	53.0e	00.00	1
25	76	66	39	۶ ا		25,10	56.06	76.00	3	1. 1	25,00	56.60	71.00	1
26	78	. 68	39	. 1	į	26.75	50.00	81.00	1 4	i i	26.29	50,60	76.00	
27	80	70	39	1 10		27.50	62.00	86.60	10	1	27.50	62.00	31'00 '	
	83	80	39	11	{	78.75	65,65	91.00	11	i i	28.75	65,00	86.00	1
28	86	82	39	1:		30.00	68.00	96.00	13		30.00	L8.00	91.00	1
29	96	. 84	39	13	]	31.25	71.00	101.00	13	] ]	31.25		96.00	1
30		84	39	la la		32.50	74.00	106.00	14	] ]		71.00	101.00	1
31	99	84	39	15			76.50	111.00	15		32.50	74.00	106.00	1
32	101			16			79.00	116.00	16			76.50	111.00	ľ
33	103 -	84	39	] 47			81.50	121.00	17	1		79.00	116.00	
34	105	84	39	;   18			84.00	126.00		ł I		81.50	121.00	1
35	107	84	39	15			86,50		18	-		84.00	126.00	1
36	108	84	39	20				130.00	15	[		86.50	130.00	
37	110	84	39	****	ا ـــــا	ــــــــــــــــــــــــــــــــــــــ	89,00	134,00	20			89.00	154,00	l

51854 3691



## REGION D 1987 CARTON CONTRACT MONTHLY PAYMENT SCHEDULE

<u>ROWS</u>	SCHEDULE 1 101+	SCHEDULE 2 71-100	SCHEDULE 3 40-70
15	36	\$30	\$22
16	36	30	22
17	39	32	23
18	42	34	27
19	45	36	29
20	55	46	30
21	<b>56</b> .	49	32
22	57	51	33
23	70	61	34
24	73	64	37
25	76	66	39
26	78	` 68	39
27	80	70	39
28	83	80	39
29	86	, 82	39
30	96	84	39
31	99	84	39
32	101	84	39
33	103	84	39
34	105	84	39
35	. 107	84	39
36	108	84	39
37	110	84	39
38	112	84	39

NOTE: REGION D IS NOW COMPOSED OF TA'S 9, 12, 14, 15, 17-33, 35, 36 41, 42, 45, 46, 63-65.